



# INNOVATE

## WP2 - T2.5: Securing political support and strategic partnerships D2.6: Council Decisions & Partnership Agreements

### LITOMĚŘICE

#### 1. Framework

To be able to compare the often complex and nuanced relationships of One Stop Shops with other stakeholders, we have created a simple framework that captures the character of the relationship. We consider the following categories:

0. No relationship
1. Intention statement  
*OSS and partner have stated their intention to work together, this intention is formally shared by means of signed statement, email, letter or meeting minutes.*
2. Formal contract  
*OSS and partner have agreed on a formal relationship that is specified in a contract signed by both parties.*
3. Ownership  
*OSS and partner have agreed on a formal ownership relation, meaning either the partner will (partly) own the OSS or the OSS will (partly) own the partner company. This is specified in formal documents and signed by both parties.*

The local government is a specific case in this context, requiring a separate characteristic. We consider the following categories:

0. No relationship
1. Information, no exclusiveness  
*OSS and local authority agree that the municipality will inform homeowners about the existence of OSS and its services, without giving any exclusivity to the OSS. This intention is formally shared by means of signed statement, email, letter or meeting minutes.*
2. Brand sharing ("powered by")  
*OSS and local authority agree that the OSS can use the local authority signing in communication towards homeowners about the OSS and its services, creating trust for the OSS. This permission is formally shared by means of signed statement, email, letter or meeting minutes.*
3. Formal service connection (forwarding)  
*OSS and local authority agree that the municipality will forward questions and requests from homeowners about energy retrofitting to the OSS, thereby creating leads for the OSS. This intention is formally shared by means of signed statement, email, letter or meeting minutes.*
4. Collaboration contract (Dutch Social Housing Model)



*OSS and local authority agree on a deal, where the OSS provides a service that helps to achieve local authority goals and the local authority provides services or a fee in return. This agreement is specified in a contract signed by both parties.*

5. Contracting  
*OSS and local authority agree on a deal, where the OSS is contracted to provide a service that helps to achieve local authority goals. This agreement is specified in a contract signed by both parties.*
6. Participation (Public-Private-Partnership)  
*OSS and partner agree on a formal ownership relation, where the municipality is co-owner of the OSS. This is specified in formal documents and signed by all owners.*
7. Operated by local authorities  
*Local authority fully owns the One Stop Shop, or provides OSS services directly from the municipal organisation. This is specified in formal documents and signed by both parties, or is documented in local policy documents.*

## 2. Political support and strategic partnerships

For partnerships desired by the OSS and specified in earlier deliverables, three columns represent the state of relationship:

- A. *Present situation*: what is the relationship now?
- B. *Expected by end of project period*: what do you expect the relationship to be at the end of the INNOVATE period?
- C. *Ambition level*: what is the final relationship you aspire to achieve?

Partner	Role in the OSS	Present situation	Expected by INNOVATE end	Ambition Level (up to 5 years after project end)	Evidence
1.PORSENN A	<i>Development of energy renovation plan + financing plan for homeowners and support of subsidy proposals</i>	1	2	3	<i>Partnership Agreement No1</i>
2. Architect	<i>Development of refurbishment project</i>	1	2	3	<i>no formal evidence yet, but cooperation on the pilot project</i>
3. Hennlich	<i>Installation of heat pumps, heating systems</i>	1	2	3	<i>Partnership Agreement No2</i>



4. Energie Holding (MVV)	Installation of PV systems, heat pumps, etc.	1	2	3	Partnership Agreement No3
5. SEVER	PR + dissemination on the events dealing with environmental education	1	2	3	Partnership Agreement No4

Local authority	Present situation	Expected by INNOVATE end	Ambition level	Evidence
6. Local authority	7	7	7	Council Decision No1

The OSS in our case is planned to be secured by partners below. Their background and roles are also specified.

1. PORSENNA
2. Local architect
3. Hennlich
4. Energie Holding (MVV)
5. SEVER
6. City of Litoměřice (local authority)

The OSS in the City of Litoměřice started from the pilot project, where family homes were refurbished with high energy standards to show concrete figures and benefits of deep renovation. In this pilot investment partners No. 1., 2., 3., 6 are involved.

PORSENNA ([www.porsenna.cz](http://www.porsenna.cz)) is a NGO, providing energy audits, energy consultations, energy renovation plans and also helping with financing plans for homeowners. It is able to help with the proposal for “Green for savings” subsidy schemes which are focused on RES and EE in residential sector in the Czech Republic.

Local architects are responsible for interaction with energy consultants (PORSENNA) and for the preparation of an appropriate project including all energy requirements proposed by the energy consultant.

Hennlich ([www.hennlich.cz](http://www.hennlich.cz)) is a local company with specialization in heat pumps, innovative technologies for electricity production, excess heat use and RES. Their role in the OSS is to provide concrete technologies for refurbished buildings.

Energie Holding (<http://enh.mvv.cz>) is the owner of a central heating plant and the most important provider of heat to residential sector in Litoměřice. Since 2018 Energie Holding starts investments and projects concerning RES in the residential sector. Their role in OSS is to provide concrete mainly RES technologies for refurbished buildings.



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SEVER (<http://sever.ekologickavychova.cz>) is a local NGO providing environmental education and organizing seminars for children and public focusing on energy. Their role is to provide PR about OSS and dissemination activities.

The Local authority (City of Litoměřice) provides first energy consultation, PR and evaluation of energy measures, also coordinates the whole OSS process.